



UI Investissement and BDR Invest are supporting Gilles Bennardo in his takeover of Tôlerie Jannin-Carnet (TJC), a specialist in fine precision sheet metal work.

Industry
Precision sheet metal work

Gilles BENNARDO



acquired 100% of the capital of



SELLERS ADVISOR

- Tôlerie Jannin-Carnet is an exceptional story, initiated by Gérard JANNIN-CARNET in 1973, who was joined in the family adventure in 2003 by his two daughters, Nathalie and Sandrine.
- In 2015, Nathalie and Sandrine took over the management of the company. They have successfully implemented an industrial plan, placing TJC at the cutting edge of technology to better satisfy its customers. A major lean-management project has been carried out in recent years, laying the foundations for long-term development.
- Specialising in fine precision sheet metal work for cutting-edge industries, TJC employs 35 people in Fragnes-la-Loyère (Saône-et-Loire) and has enjoyed steady growth over the past 5 years. The company expects to achieve sales of over €6m in 2023. TJC plays an active role in its customers' industrialisation projects, shares its technical know-how in product development and optimises production on an ongoing basis.
- TJC works on behalf of French and international customers in demanding sectors such as rail, defence, ticketing, energy storage, etc.

- Gilles Bennardo is a native of Chalonnais with a passion for industry. After 20 years' experience as an employee, first with Pechiney as Production Manager, then as Plant Manager with Smurfit Kappa, Orangina and Amcor, he decided to set up his own business in 2019. As a freelance consultant with Akuit, he is working on the takeover of a company, and provides transitional operational management assignments (Gerresheimer, Panzani, Ynsect, etc.).
- The JANNIN-CARNET family chose to entrust Gilles with the future development of TJC on the basis of shared values such as humility, customer service, a passion for technology and the desire to preserve local employment.
- Gilles is backed by regional investors UI Investissement and BDR Invest, who have been working with him for nearly two years to identify a company with strong growth potential.

Press release – March 2024

Our advisory mission

- SOCIETEX CF was commissioned exclusively by TJC's shareholders to find strategic partners willing to support the Company's next phase of development. A competitive process was put in place to secure the interest of industrial candidates and individual buyers.

Client testimonial

"A real relationship of trust developed with the SOCIETEX team throughout this year of transition. Thanks to their professionalism, their methods, their sound advice and their moral support, SOCIETEX helped us to make the handover of our family business a reality."

Sandrine et Nathalie JANNIN-CARNET

SOCIETEX CF Team



Thomas BEURAIN
CEO
thomas.beurain@societex.com



Clément MATELOT
Director
clement.matelot@societex.com



Ali DRISSI
Analyst
ali.drissi@societex.com

Intervenants

Sellers

- HJC (Nathalie JANNIN-CARNET, Sandrine JANNIN-CARNET)
- **Advisors :**
 - M&A Advisor : Societex (Thomas BEURAIN, Clément MATELOT, Ali DRISSI)
 - Corporate Lawyer : FIDAL Avocats (Jean-Paul GROS)

Buyers

- **Buyout Manager:** Gilles BENNARDO
- **Financial Investors :** UI Investissement (Hugues BERINGER), BDR Invest (Christian ATTARD, Mathilde FAGLIN)
- **Advisors :**
 - Financial Advisor : Finovea (Frédéric FRAICHOT, Alexandre POUX-BERTHE)
 - Corporate Lawyer : FIDAL Avocats (Nicolas GREBOT)
 - Legal due diligence : G&P Avocats (Johanna GROGNU)
 - Financial and tax due diligence : Advolis Orfis (Christophe VELUT, Claire EVAÏN)
 - Social due diligence: Alex Brea Avocat
- **Senior Debt :** Caisse d'Épargne de Bourgogne Franche-Comté (Laure BOLATRE, Xavier BOUJON), Société Générale (Florian RAHMS, Paulo LOPES, Benoit MARET), BPI France (Pierre BAILLY, Margaux BAR)