

# Press release - October 2024





# The DOUMER Group continues to expand with the acquisition of GECAPE, a specialist in PVC waterproofing in the Oise region of France

Building & civil engineering Roofing - Waterproofing



acquired 100% of the capital of





- GECAPE is a family business founded in 1976 that offers technical solutions for waterproofing buildings, specialising in PVC membranes.
- This specialisation has enabled the company to find a stable and profitable market for a more technical product than bituminous membranes.
- The company supports its customers in building waterproofing and thermal insulation renovation work. It caters for a diverse customer base of industrial companies, local authorities and service sector businesses.
- GECAPE has sales of around €5.5m and a team of around thirty qualified employees.With this deal, the DOUMER Group is rounding out its range of services for macro-lots, in this case moving towards the treatment of all types of roof by combining DOUMER Couverture's skills with those of GECAPE in waterproofing.
- The DOUMER Group currently employs 80 people in 4 fast-growing companies, each specialising in a particular area: roofing, metalwork, plumbing and flooring.
- The companies in the DOUMER Group are all organised around the same model: a contractor-engineer leads a team
  of 20 to 40 people. This size makes for a strong team, in which every employee, every customer and every project
  counts.
- The acquisition of GECAPE confirms the deployment of the DOUMER Group's strategy:

Recognised technical expertise to expand its offering to existing customers in macro-lots

The opportunity to improve the organisation of the company and its worksites, for better construction in the future

The Group's discovery of industrial customers who may be interested in its other business



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## Our advisory role

- SOCIETEX CF has been exclusively commissioned by GECAPE's shareholders to find a new shareholder willing to support the company's next phase of development.
- This transaction is in line with Societex's strong expertise in the construction and public works sector.

#### **Team SOCIETEX CF**



**Thomas BEAURAIN CEO** 

thomas.beaurain@societex.com



**Clément MATELOT** Director clement.matelot@societex.com



Solène FRADIN **Analyst** solene.fradin@societex.com

## **Stakeholders**

#### **Sellers**

- GECAPE (Pascal GERAND, Stéphanie GERAND)
- Sellers advisors:
  - o M&A advisor : Societex (Thomas BEAURAIN, Clément MATELOT, Solène FRADIN)
  - o Lawyer advisor : Vauban avocats (Grégory LEFEBVRE, Juliette GIORIA)

## **Buyer**

- Buyer: Groupe DOUMER (Joseph LASSERRE)
- **Buyer advisor:** 
  - o Lawyer advisor : Odinot & Cussac (Charles-Henri CUSSAC)